

**DUSTY LANE FARMS**  
**HAMILTON INSURANCE AGENCY**

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**FREEZER BEEF**

You are receiving this mailing as a past customer or a referral from someone regarding obtaining fresh cut freezer beef in 2024. That whole process seems off to a slow start, but on the lists enclosed and on my website - [www.dalehamilton.com](http://www.dalehamilton.com) (FREEZER BEEF tab) – you’ll see our current status on slots. To get the big bear in the woods out there, we are currently at **\$3.00 per pound of hanging weight – plus your cutting and wrapping charges.**

Just to comment on both areas – we will hold the \$3.00 price through the May slots, and we reserve the right to adjust monthly as the season progresses. We “expect” prices to raise further, but who knows?? We may need to drop the price some?? All the charts and such report a significant drop in numbers of cattle on feed – feeder calf prices are up 20-23 percent this year, and we’re somewhat surprised that finished beef prices at the live cattle markets are not already higher ..... Just trying to be fair both ways - time will tell!

The processing costs are up significantly, and I think it simply reflects the current labor market – getting and keeping good help is tough on everyone – and increasing the processing fees are simply a reflection of those labor markets – no matter whatever they are reporting on inflation, everything seems to be costing more .....

This also seems like a good place to throw in the option of finding your own processing arrangements – you can pick up critters at either of our facilities and/or pay us to deliver accordingly – we’d like to move beef at a fixed price that we have some control over, but ..... We’re flexible 😊

Now, on to buying the beef, we need to limit your choices to a half or whole carcass – if you want to split a half

with someone else on your own, you'll have some added processing charges which all the houses impose. Just by the nature of these beef, we'll see finished animals at 600 up to 850 lbs (and a few outside those limits) – please let us know your preference as you order, and we should be able to get very close – we have something like 350 head on feed year around.

We had these spreadsheets working very well last year – should continue. As we sell the available slots they will update on my website – the lists are still a little flexible in that if you really need a slot date, we can try and get an extra or whatever to accommodate your needs. Contacts for sales :

- **Dale Hamilton** cell 330323 8930
  - email [dale1277@gmail.com](mailto:dale1277@gmail.com)
- **Kelli Hamilton** cell 330 323 9036
  - email [kelli.pridemore@gmail.com](mailto:kelli.pridemore@gmail.com)

Copies of all this info and current slots are available at our Agency website : [www.dalehamilton.com](http://www.dalehamilton.com) - under the “FREEZER BEEF” tab. Current openings and any price changes will display there. You can always work out any sales by contact either of us.

Looking forward to working with you

Dusty Lane Farms  
Dale and Sue – owners / operators.